

FINANCIAL PLANNING

1. <u>Tax Management:</u> Developing tax-efficient investment strategies to minimize tax liabilities and optimize after-tax returns for clients.

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- 2. <u>Estate Planning:</u> Creating plans to transfer wealth to future generations while minimizing taxes and ensuring assets are distributed according to the client's wishes.
- 3. <u>Risk Management:</u> Evaluating insurance needs and recommending appropriate coverage to protect against unexpected events.
- 4. <u>Cash Flow Management:</u> Developing strategies to optimize cash flow, manage debt, and build savings.
- 5. **Financial Goal Setting:** Helping clients set and prioritize financial goals for a major purchase.